Many local governments want to increase recycling in their communities, and recognize the role that certain ordinances can play in driving higher participation and materials recovery. Developing and ushering ordinances through adoption, however, can be challenging. Below are some tips on how to approach local policy development.

1. **CLEARLY IDENTIFY THE OPPORTUNITY OR ISSUE AND EXPLORE WHETHER POLICY MAY BE EFFECTIVE IN ADDRESSING IT.**

   Seek information to clearly understand the issue/opportunity that you want to address, and what is needed to bring about the desired change. Through this research, work to ensure that the ordinance you are considering is indeed an appropriate tool.

2. **EXAMINE EXISTING ORDINANCES IN THE JURISDICTION.**

   Make sure that no policy already exists in your jurisdiction to address this need/opportunity. It may be that what is needed is a revision to an existing ordinance, not an entirely new ordinance. Also, seek to identify other ordinances that might be impacted by, or impact the ordinance you are considering. A meeting with the county/town solicitor can help identify this information, and affirm that an ordinance could be an appropriate tool.

3. **EXAMINE SIMILAR ORDINANCES THAT HAVE BEEN IMPLEMENTED IN OTHER JURISDICTIONS.**

   Identify other communities similar to yours that have passed policies with good results, to build a case in support of policy implementation. By reviewing multiple ordinances, you will begin to develop ideas regarding how best to succinctly and clearly draft the ordinance. You may also be able to identify an existing ordinance that you can use as a model for your jurisdiction, modifying it as appropriate.

4. **IDENTIFY ONE OR MORE CHAMPIONS TO PROMOTE THE POLICY AND SHEPHERD ITS ADOPTION.**

   Champions ideally should be well-respected, influential and able to build the necessary coalitions, engage key stakeholders, craft the ordinance language and propel proposals through the policy adoption process. This might be a council member, staff member, other elected official, or member of a board or commission. This champion, if knowledgeable about the industry, can also help identify potential allies and foes, and potential concerns certain stakeholders might have with the ordinance.

5. **TALK TO INTERESTED PARTIES TO UNDERSTAND THEIR POINTS OF VIEW AND BUILD A BROAD SUPPORT BASE.**

   During the ordinance development process, it is critical to seek input from stakeholders who would be directly impacted by the ordinance, in addition to those who may support or oppose its adoption. Some communities hold public meetings or workshops where the champion or another appropriate person presents the ordinance being considered and invites interested parties to share their thoughts, ideas and concerns. This allows for a wide array of perspectives to be considered, and can provide an opportunity to address concerns immediately. It may also prompt ordinance revisions that can enhance the likelihood of its adoption. For example, small haulers may not be able or willing to purchase vehicles to collect recyclables, but may be open to subcontracting to another hauler. Many jurisdictions explicitly allow for this in their ordinances. Similarly, overly onerous reporting requirements could result in strong opposition to an ordinance. An ordinance will ultimately be stronger and face less resistance if stakeholders have had the opportunity to contribute to its development.

6. **DRAFT THE ORDINANCE AND OBTAIN TOWN/COUNTY SOLICITOR REVIEW.**

   Based on stakeholder input and your research, develop a draft ordinance for your jurisdiction, or provide input to others who are preparing the draft ordinance. Ask (or have the champion ask) the solicitor to review the draft ordinance. He or she will be able to ensure that the requirements of the ordinance are within the purview of the jurisdiction, that the ordinance is in alignment with state and other local ordinances, and that terminology is consistent with existing local ordinances.
Every jurisdiction is unique in their ordinance development and approval process. However, typically an ordinance is introduced by a member of the governing body (e.g., a town council member) and a public hearing is held to officially record public comment. In some jurisdictions the draft ordinance must be read multiple times at public meetings before a vote can be held. Be present at the public meetings, and have a variety of other supporters at each public hearing to voice support for and address concerns about the ordinance. Some advocates may not feel comfortable speaking, but encourage them to attend and support other speakers, as appropriate.

After the ordinance has been voted upon, take time to thank all who participated in the process, particularly the champion, elected officials and advocates. Include key supporters, as appropriate, in future activities related to the policy implementation process.

The appropriate moment during the ordinance development process to begin to inform the public about and garner support for the ordinance depends upon several factors. These include the complexity of the issue, the level of controversy, the certainty that the ordinance will be introduced, etc. If an ordinance might be controversial but you are certain it will be introduced, for example, it will likely be beneficial to be pro-active in informing the public before rumors begin. If the ordinance seems to be widely supported, or if you are not certain that it will be introduced, it may be beneficial to wait until it is actually introduced. Below are examples of strategies to build stakeholder support.

- Meet individually with or email town council members and other influential members of appropriate committees. (Be aware of your local open meetings laws.)
- Publish letters to the editor in local papers, especially the local paper of record.
- Develop a petition that advocates can have residents sign, in support of the ordinance.
- Hold workshops to inform the public, hear concerns and answer questions. If a local jurisdiction has a similar ordinance in place that works well, consider having an appropriate member of that community attend, speak about that jurisdiction’s experience, and/or respond to questions, as appropriate.
- Speak at public meetings, such as Chamber of Commerce meetings and neighborhood association meetings.
- Encourage advocates to reach out to elected officials and decision makers (e.g., town council members) to voice their support for the ordinance. Make this easy for them by providing sample emails and email addresses or phone numbers.